# ReMAP Pricer & Product Configurator™

# ReMAP

Software for the Digital Enterprise

ReMAP™ is a SaaS portfolio of solutions designed to transform a business into the Digital economy. It has three basic tenets - BUILD, OPERATE and MEASURE

**ReMAP** BUILD establishes a company's digital infrastructure with the setup of products and services, master data, campaigns and commerce online.

ReMAP OPERATE, covers all aspects Lead acquisition, Lead Management, Sales Presentation , Pricing and Selling and Fulfillment of Materials and Labor to complete projects. It addresses entire business operational workflows.

**ReMAP** MEASURE facilitates ongoing measurement of business performance through specific metrics and dashboards.

#### PORTFOLIO

#### Build

Master Data Management Digital Presence Product Catalog Campaign Management Product Advisor Visualizer/Designer Ecommerce Framework

#### OPERATE

Lead Management Sales Management Pricer And Configurator Fulfillment Management Foreign Trade Management

#### MEASURE

Operational Analytics Marketing Analytics Loyalty Management Customer Segmentation Predictive Modeling

#### BENEFITS

DRIVE LEAD FLOW INCREASE CONVERSION GROW SALES FULFILL EFFICIENTLY ANALYZE BUSINESS

www.remapweb.com

**ReMAP Pricer & Product Configurator** $^{\text{TM}}$  – assists field sales in dynamic configuration of product bundles and options and prices the project

## Features/Functions

- Lead lookup
- Delightful customer experience through multimedia presentations
- Assisted selling through multi level and visual step-by-step product configuration
- APIs into complex, organized representation of multi-level product catalogs
- Ability to revise orders and keep track of request/approval workflow
- Ability to mine data, conduct surveys and re-engage customers
- Integration into a Product Advisor (questionnaire driven rules based product recommendation engine)
- Digitization of all sales paperwork, automatic, e-contracts
- Integration into visualization of product into standard layouts of a scene (ex: L shaped, U shaped, Island kitchen)
- Integration into visualization of product placement into custom scenes of customer's own home
- Connectivity to multiple catalogs of different products through the same interface

# Build ReMAP Operate Measure

### **Value**

Better conversions, Higher Selling Prices, Better Sales repretention

